



Energy Services Inc. for Dane County

2023 Annual Report

PEOPLE AND RESOURCES HELPING PEOPLE TO HELP THEMSELVES

Mission Statement

Energy Services, Inc.'s primary mission is to provide limited-income families with the services and assistance necessary to prevent and alleviate energy-related emergencies, and promote initiatives that will result in families' long-term self-sufficiency. The agency's secondary mission is to leverage other resources from private and public sources to offset the gap between growing unmet energy related needs and declining federal funds.

Program Directory and Services Overview

Energy Services, Inc. for Dane County is a nonprofit organization that provides energy assistance to thousands of low-income families in Dane County.

The agency administers the following programs:

1. Wisconsin Home Energy Assistance Program (WHEAP) and Low-Income Household Water Assistance Program (LIHWAP):
 - One-Time Energy and Water Assistance Grants
 - Heating Assistance Grants
 - Public Benefits Assistance Grants
 - Crisis/ Proactive Assistance Grants
 - Emergency Furnace (Replacement/Repair) Assistance Grants and Services
2. United Way Energy Emergency and Direct Services Program
 - Early Reach Activities
 - Case Management Arrearage Reduction Services
 - Energy Education / Conservation-Weatherization Services
3. Keep Wisconsin Warm Fund (KWWF)
 - Emergency Assistance Grants
 - Emergency Assistance Grants Heat and Housing for Heroes (Veterans)
4. MG&E Energy Funds Program
 - Emergency Assistance Grants

**Programs' Directory and
Services Overview**

Limited-income residents from Dane County that are at or below 60% of the Wisconsin State Median Income may qualify for our programs. Through our outreach and referrals to our agency, we respond to potential emergencies and the need for case management services to accomplish long-term economic stability. Seamlessly, households are also assisted with qualifying for a one-time low-income energy assistance grant, Keep Wisconsin Warm/Cool Fund and Heat and Housing for Heroes assistance and other utility charitable programs to lessen their cost burden. Our organization targets those most vulnerable and directly provides application assistance that qualifies them for the low-income weatherization assistance program and the Public Service Commission's energy efficiency and appliance replacement program.

Energy Services, Inc. for Dane County

2023 Program Financial Overview

(October 1, 2022 – September 30, 2023)

The increase revenue is reflective of the one-time COVID survival assistance revenue for fiscal 2023.

	<u>2022-2023</u>
Revenue	
WI DOA - WHEAP	\$ 939,297
WI DOA - LIHWAP	99,952
WI DOA – KWWF & HH4H	539,053
WI DOA – KWW ARPA	378,106
WI DOA - VRAP	335,821
Contributions – Individuals	37,762
Contributions – Utility Partners	384,277
Contributions – UW Dane County	<u>39,213</u>
Total Revenue	\$ 2,753,481
Expenses	
Salaries and Wages	\$ 703,647
Payroll Taxes	45,997
Benefits	108,883
Occupancy	55,845
Office Expenses	37,539
Telephone and Internet	26,087
Outreach and Public Awareness	257,986
Professional Fees	50,699
Travel	12,748
Equipment	2,901
Other Expenses	<u>20,599</u>
Energy and Rental Assistance Grants	<u>1,430,550</u>
Total Expenses	\$ 2,753,481
Excess (Deficit)	<u>\$ 0</u>

Energy Services, Inc. for Dane County

Board of Directors

Tim McCaffrey
Interim President and Treasurer

Michael Lawton
Secretary

Randy Manning
Director

Mike Lawrence
Director

Tim Etes
Director

**United Way
of Dane County**



The Power of Many. **Working for All.**

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